

## Tavola 1 - Graduatoria delle prime 147 società italiane di software

RANK 2004	AZIENDA	FATTURATO		Variazione 2003/2002	Previsione 2004	Variazione 2004/2003	Nota	Chiusura anno fiscale (se diversa da anno solare)
		2003	2004					
1	1 IBM ITALIA SPA	2036,0	2125,0	4,4	nd	nd		
2	ACCENTURE	nd	666,0	nd	nd	nd	(1)	
3	4 FINSIEL	653,0	662,0	1,4	nd	nd	(2)	
4	MICROSOFT SRL	nd	562,0	nd	nd	nd	(8)	
5	EDS ITALIA	nd	400,0	nd	nd	nd	(8)	
6	7 ENGINEERING INGEGNERIA INFORMATICA	276,0	323,0	17,0	nd	nd		
7	5 ATOS ORIGIN ITALIA SPA	302,0	309,9	2,6	nd	nd		
8	GETRONICS SOLUTIONS ITALIA	nd	280,0	nd	nd	nd	(3)	
9	8 ELSAG SPA	253,0	242,0	nd	nd	nd	(8)	
10	10 GRUPPO SIEMENS BUSINESS SERVICES	228,6	235,1	2,8	nd	nd	(4)	30-set-04
11	9 ORACLE ITALIA SRL	230,0	230,0	0,0	230,0	0,0		31-mag-05
12	11 SAP ITALIA SPA	227,0	229,7	1,2	nd	nd		
13	SIA	nd	184,9	nd	nd	nd		
14	14 T-SYSTEMS ITALIA SPA	150,2	175,0	16,5	nd	nd		
15	13 CEDACRI	183,4	171,8	-6,3	180,4	5,0	(5)	
16	12 DATAMAT SPA	184,0	170,9	-7,1	nd	nd		
17	15 CSI PIEMONTE - CONSORZIO PER IL SISTEMA INFORMATIVO	137,1	161,7	18,0	176,4	9,1		
18	ENTERPRISE DIGITAL ARCHITECTS	nd	158,0	nd	nd	nd		
19	16 GRUPPO INFRACOM	119,0	146,0	22,7	nd	nd		
20	18 ZUCCHETTI	110,0	113,5	3,2	119,2	5,0		
21	24 REPLY SPA	82,8	111,8	35,0	nd	nd		
22	20 CSE - CONSORZIO SERVIZI BANCARI SOC.CONS.A R.L.	95,0	110,0	15,8	120,0	9,1		
23	VALUE TEAM SPA	nd	108,0	nd	nd	nd		
24	CAPGEMINI ITALIA SPA	nd	101,3	nd	nd	nd		
25	SEC SERVIZI - SOCIETA' CONSORTILE PER AZIONI	84,6	101,1	19,5	115,6	14,3		
26	19 INFOCAMERE	98,0	99,0	1,0	107,0	8,1		
27	22 ETNOTEAM SPA	84,6	88,7	4,8	123,3	39,0		
28	21 NCR ITALIA SRL	93,0	85,0	-8,6	nd	nd		10-apr-05
29	25 PRIDE GROUP	72,5	82,7	14,1	103,0	24,5		
30	33 SOFTPEOPLE	53,0	78,0	47,2	100,0	28,2		
31	28 MET SOGEDA SPA	60,4	71,0	17,5	76,2	7,3		
32	34 LUTECH	52,8	70,9	34,1	nd	nd		5-apr-05
33	GRUPPO DATA SERVICE	nd	69,0	nd	nd	nd	(8-9)	
35	35 LOMBARDIA INFORMATICA SPA	52,7	69,0	30,9	nd	nd		
35	27 SAS INSTITUTE SRL	65,9	68,1	3,3	nd	nd		
36	ITALTEL SPA	nd	61,8	nd	nd	nd		
37	29 GFI OIS SPA	58,4	58,7	0,5	nd	nd		
38	38 TEAMSYSTEM SRL	45,6	58,0	27,2	64,0	10,3		
39	31 CAD IT SPA	54,6	54,6	-0,1	nd	nd		
40	42 DELTADATOR SPA	40,7	54,2	33,2	55,5	2,3		
41	36 BYTE SOFTWARE HOUSE SPA	47,5	52,0	9,5	nd	nd		
42	30 GRUPPO FORMULA SPA	56,0	51,2	-8,6	nd	nd		30-giu-04
43	44 TXT E-SOLUTIONS SPA	39,8	48,9	22,9	57,0	16,6		
44	40 OPERA21 SPA	43,0	48,0	11,6	nd	nd		
45	37 UNISYS ITALIA SPA	46,0	43,0	-6,5	50,0	16,3		30-giu-05
46	46 INFOGROUP SPA	35,1	39,4	12,3	41,7	6,0		
47	SISTEMI SPA	nd	38,7	nd	41,6	7,5		
48	55 BASSILICHI SPA	27,0	37,1	37,4	nd	nd		
49	47 RSI SISTEMI SPA	35,0	36,0	2,9	37,0	2,8		
50	50 AIVE SPA	33,6	35,3	5,1	40,0	13,3		
51	SELESTA SPA	nd	33,1	nd	40,9	23,6		10-mag-05
52	51 INAZ SRL	30,1	31,0	3,0	32,9	6,1		
53	68 THE TECHNOLOGY PARTNERS SPA	18,4	28,0	52,2	30,0	7,1		
54	56 SCAI SPA	26,4	27,5	4,2	30,2	9,8		
55	57 DYLOG ITALIA SPA	26,3	27,4	4,2	29,0	5,8		
56	GRUPPO FINCONS	nd	27,0	nd	33,0	22,2		27-apr-04
57	DADA SPA	nd	26,2	nd	nd	nd		

**Tavola 2 - Addetti specifici software e servizi delle società classificate**

RANK 2004	AZIENDA	ADDETTI SOFTWARE E SERVIZI		Variazione 2004/2003	Previsione 2005
		2003	2004		
1	IBM ITALIA SPA	nd	3500	nd	nd
3	FINSIEL	3775	3654	-3,2	nd
6	ENGINEERING INGEGNERIA INFORMATICA	2600	2931	12,7	nd
7	ATOS ORIGIN ITALIA SPA	3100	2894	-6,6	nd
14	T-SYSTEMS ITALIA SPA	615	665	8,1	nd
15	CEDACRI	552	700	26,8	nd
17	CSI PIEMONTE - CONSORZIO PER IL SISTEMA INFORMATIVO	810	859	6,0	937
18	ENTERPRISE DIGITAL ARCHITECTS	nd	150	nd	nd
19	GRUPPO INFRACOM	815	950	16,6	nd
21	REPLY SPA	818	950	16,1	nd
22	CSE - CONSORZIO SERVIZI BANCARI SOC.CONS.A R.L.	380	410	7,9	417
23	VALUE TEAM SPA	nd	820	nd	nd
25	SEC SERVIZI - SOCIETA' CONSORTILE PER AZIONI	nd	232	nd	233
26	INFOCAMERE	310	280	-9,7	268
27	ETNOTEAM SPA	nd	795	nd	nd
28	NCR ITALIA SRL	450	300	-33,3	nd
29	PRIDE GROUP	850	1025	20,6	1270
30	SOFTPEOPLE	560	700	25,0	900
31	MET SOGEDA SPA	740	750	1,4	750
32	LUTECH	358	645	80,2	nd
33	LOMBARDIA INFORMATICA SPA	200	300	50,0	nd
35	SAS INSTITUTE SRL	229	225	-1,7	nd
36	ITALTEL SPA	nd	453	nd	nd
38	TEAMSYSTEM SRL	385	400	3,9	420
39	CAD IT SPA	635	604	-4,9	604
41	BYTE SOFTWARE HOUSE SPA	420	460	9,5	472
42	GRUPPO FORMULA SPA	490	580	18,4	nd
43	TXT E-SOLUTIONS SPA	356	393	10,4	450
45	UNISYS ITALIA SPA	299	300	0,3	315
46	INFOGROUP SPA	345	350	1,4	360
47	SISTEMI SPA	nd	185	nd	194
48	BASSILICHI SPA	115	125	8,7	nd
49	RSI SISTEMI SPA	532	525	-1,3	525
50	AIVE SPA	415	371	-10,6	400
52	INAZ SRL	142	85	-40,1	85
53	THE TECHNOLOGY PARTNERS SPA	181	268	48,1	295
54	SCAI SPA	491	500	1,8	nd
55	DYLOG ITALIA SPA	280	277	-1,1	280
56	GRUPPO FINCONS	nd	335	nd	nd
58	ADP - GSI SPA	nd	210	nd	224
59	SCC SPA	180	170	-5,6	nd
60	DS DATA SYSTEMS	460	453	-1,5	400
61	ADOBE SYSTEMS ITALIA SRL	19	19	0,0	23
62	NETA SPA	222	235	5,9	284
64	SYNERGIA 2000 SPA	504	370	-26,6	365
65	GRUPPO COSMIC	150	155	3,3	170
66	SIDI SPA	290	210	-27,6	270
67	DATEL	285	300	5,3	270
68	UNITEAM SPA	255	235	-7,8	250
69	WEL.NETWORK SPA	nd	198	nd	205
70	TELECA ITALIA SPA	nd	130	nd	150
71	ADVANCED SYSTEM PROJECT SPA	289	297	2,8	287
72	GRUPPO PRO SPA	222	234	5,4	216
73	SOPRA GROUP	150	180	20,0	220
74	ABACO INFORMATION SERVICES SRL	215	320	48,8	400
75	CONFOR INFORMATICA SPA	226	185	-18,1	181

## Tavola 3 - Ripartizione percentuale del fatturato delle società di

RANK	AZIENDA	Industria	Trasporti	Finanza e Utilities	Commercio	Servizi professionali	PPAA	Pubblici esercizi e altro	Totale
04	03								
3	4 FINSIEL	2,5	33,8	14,1			49,6		100,0
6	7 ENGINEERING INGEGNERIA INFORMATICA	22,3		35,1			42,6		100,0
7	5 ATOS ORIGIN ITALIA SPA	34,0	6,0	10,0		42,0	3,0	5,0	100,0
10	10 GRUPPO SIEMENS BUSINESS SERVICES	21,0	13,0	3,0	3,0	37,0	21,0	2,0	100,0
14	14 T-SYSTEMS ITALIA SPA	19,0		50,0		18,0	13,0		100,0
15	13 CEDACRI			97,0			3,0		100,0
16	12 DATAMAT SPA	2,0		26,0		17,0		55,0	100,0
17	15 CSI PIEMONTE - CONSORZIO PER IL SISTEMA INFORMATIVO			100,0			100,0		100,0
22	20 CSE - CONSORZIO SERVIZI BANCARI SOC.CONS.A R.L.								100,0
23	VALUE TEAM SPA	9,0	6,0	30,0		51,0	4,0		100,0
25	SEC SERVIZI - SOCIETA' CONSORTILE PER AZIONI			99,6		0,4			100,0
26	19 INFOCAMERE					89,0	11,0		100,0
28	21 NCR ITALIA SRL	5,0	35,0	30,0	30,0				100,0
29	25 PRIDE GROUP	5,0	30,0	10,0		55,0			100,0
30	33 SOFTPEOPLE	23,0	12,0	14,0	2,0	43,0	5,0	1,0	100,0
31	28 MET SOGEDA SPA	35,0	2,0	45,0	3,0	13,0	2,0		100,0
32	34 LUTECH	20,8	0,8	18,6	1,2	37,2	21,0	0,4	100,0
35	27 SAS INSTITUTE SRL	19,7	13,8	49,2			17,3		100,0
37	29 GFI OIS SPA	15,0		12,0		25,0	48,0		100,0
38	38 TEAMSYSTEM SRL	50,0			20,0	30,0			100,0
39	31 CAD IT SPA	7,0		92,0			1,0		100,0
42	30 GRUPPO FORMULA SPA	60,0	11,0	15,0	7,0	3,0	4,0		100,0
43	44 TXT E-SOLUTIONS SPA	50,0	5,0	10,0	10,0	20,0	5,0		100,0
45	37 UNISYS ITALIA SPA	5,0	5,0	15,0	20,0	20,0	30,0	5,0	100,0
46	46 INFOGROUP SPA			2,0	95,0		2,0	1,0	100,0
47	SISTEMI SPA	20,0	6,0	6,0	25,0	35,0	5,0	3,0	100,0
48	55 BASSILICHI SPA	6,0		82,0			12,0		100,0
49	47 RSI SISTEMI SPA	33,0	13,0	24,0		24,0	6,0		100,0
50	50 AIVE SPA	30,0	9,0	32,0	8,0	21,0			100,0
51	SELESTA SPA	10,0	2,0	45,0	3,0	28,0	12,0		100,0
52	51 INAZ SRL	51,0	7,0	3,0	8,0	6,0	6,0	19,0	100,0
53	68 THE TECHNOLOGY PARTNERS SPA	4,0	3,0	43,0	0,0	47,0	3,0		100,0
54	56 SCAI SPA	3,0	18,0	60,0			19,0		100,0
55	57 DYLOG ITALIA SPA	30,0			20,0	30,0		20,0	100,0
56	GRUPPO FINCONS	25,0	30,0	30,0		6,0	9,0		100,0
59	67 SCC SPA	40,0	2,0	20,0	20,0	10,0	8,0		100,0
60	59 DS DATA SYSTEMS	20,0	5,0	35,0	5,0	25,0	10,0		100,0
61	62 ADOBE SYSTEMS ITALIA SRL	15,0	5,0	10,0		30,0	40,0		100,0
62	64 NETA SPA		90,0				10,0		100,0
63	84 SSA GLOBAL ITALIA SRL	90,0			10,0				100,0
64	39 SYNERGIA 2000 SPA			20,0	30,0	40,0	10,0		100,0
66	52 SIDI SPA	42,0	10,0	36,0		12,0			100,0
67	65 DATEL	25,0		75,0					100,0
68	65 UNITEAM SPA	2,3	2,5	47,3	0,9	41,3	5,6	0,1	100,0
69	WEL.NETWORK SPA			67,0	3,0		30,0		100,0
70	TELECA ITALIA SPA	3,0				97,0			100,0
73	82 SOPRA GROUP		20,0	15,0	30,0	20,0	15,0		100,0
74	80 ABACO INFORMATION SERVICES SRL	15,0	20,0	25,0		35,0	5,0		100,0
75	71 CONFOR INFORMATICA SPA	6,0	20,0	25,0	2,0	30,0	15,0	2,0	100,0
76	76 BRAIN FORCE SOFTWARE SPA	20,0	19,0	22,0		39,0			100,0
76	INNOVIA	10,0	25,0	30,0	5,0	25,0	5,0		100,0
78	BETA 80 GROUP SRL	12,5	3,0	8,0	9,0	53,2	12,3	2,0	100,0
79	74 SVIMSERVICE SPA						100,0		100,0
80	83 GRUPPO SISGE SPA	39,1	0,3			9,5	51,1		100,0
81	KELYAN SPA	63,0	10,0	8,0	15,0	3,0	1,0		100,0